



*One Corps Serving the Army and
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US Army Corps
of Engineers
Huntington District



Construction Roundtable and Great Lakes Marine Partnering Workshop

6 November 2003



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**US Army Corps
of Engineers**
Huntington District

311 Ohio River miles

9 River Basins

45,000 sq. miles

 **35 Lakes**

 **29 LPPs**

 **9 L&Ds**





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Contracting Goals

◆ Small Business	43.8%
◆ Woman-owned Business	6.5%
◆ Hub Zone	3.0%
◆ Small Disadvantaged Business	18.0%
◆ Service Disabled Veterans	3.0%
◆ A-E	39.0%



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Proposed Contract Awards

- ◆ **Bluestone Dam Safety Assurance Project**
 - **Phase 2A (FY04)**
 - **Phase 2B (FY05)**
- ◆ **McDowell County – Kimball Town Hall/Fire Station**
- ◆ **Town of Martin – Site Development**
- ◆ **Greenup Locks & Dam – Construction contract**



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Proposed Contract Awards

- ◆ **Dredging contracts**
 - **Big Sandy River, W.Va.**
 - **Portsmouth Harbor, Ohio**
 - **Kanawha River, W.Va.**
- ◆ **Snagging and clearing**
 - **Ohio River open channel work**





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Contractor Opportunities

- ◆ **Replace sewage treatment system – Deer Creek**
- ◆ **Refurbish sluice gates – Various projects**
- ◆ **Install hydraulic protection cylinders – Paint Creek**
- ◆ **Repair hydraulic plumbing - Fishtrap**
- ◆ **Replace cable spools – Dillon**
- ◆ **Replace brake system and load panels – Delaware**
- ◆ **Replace emergency gate guide rails**



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Contractor Opportunities

- ◆ **Upgrade public use areas – Muskingum area**
- ◆ **Replace intake structure generators – various projects**
- ◆ **Drift and debris removal – various projects**
- ◆ **Roof replacement – various projects**
- ◆ **Maintenance services -- various projects**
- ◆ **Cleaning & mowing - various projects**
- ◆ **Janitorial services – various projects**
- ◆ **Law enforcement services - various projects**



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Indefinite Delivery/Indefinite Quantity (IDIQ) Contracts

- ◆ **Design Services**
- ◆ **Geotechnical Drilling Services**
- ◆ **Aerial Photography & Mapping**
- ◆ **Hydrology & Hydraulics**
- ◆ **Environmental/HTRW**
- ◆ **Transportation, Planning, Economic
Analysis and Inland Navigation
Studies**





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Current A-E IDT Contracts

<u>Contract</u>	<u>Contractor</u>	<u>Exp. Date</u>
Photogrammetry Services	Aero-Metric, Inc.	Jan 04
Design Services	Bergmann Associates	Feb 04
Engineering Surveys	Palmer Engineering	Jun 04
Engineering Surveys	Eastham & Associates	Dec 04
H&H Services	West Consultants, Inc. 8(a)	Jan 05
Engineering Surveys	Hartmann Associates	Feb 05
Photogrammetry Services	Photo Science	May 05
Design Services	Black and Veatch	Aug 05
Design Services	FMS&M/Inca	Mar 06



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Current A-E IDT Contracts

<u>Contract</u>	<u>Contractor</u>	<u>Exp. Date</u>
Engineering Surveys	Woolpert LLP	May 06
H&H Services	Michael Baker, Jr., Inc.	Sep 06
Cost Engineering	Project Time & Cost	Sep 06
Engineering Field Surveys	Greenhorn & O'Meara	Sep 06
Water Resources Planning	URS Group, Inc.	Apr 07
Water Resources Planning	Parsons, Brinckerhoff, Quade & Douglas, Inc.	May 07
H&H Services	GKY & Associates	Jun 08
H&H Services	West Consultants	Jun 08



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Corps Trends

- ◆ **Fixed price construction contracts**
- ◆ **Indefinite Delivery Indefinite Quantity Contracts**
- ◆ **Subcontracting**
- ◆ **Interagency & Intergovernmental Support**
- ◆ **Partnering**
- ◆ **Budget uncertainties**
- ◆ **Smaller, more diverse projects**
- ◆ **Electronic Bid Sets (EBS)**



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What do we want in a Contractor?

- ◆ **Central Contractor Registration (CCR)**
- ◆ **Delivers on time**
- ◆ **Within budget**
- ◆ **Effective safety program**
- ◆ **Quality assurance**



- ◆ **Quality product & services**
- ◆ **Knowledge of Corps**
- ◆ **EBS/EDI capability**
- ◆ **Competent**
- ◆ **Customer focused**
- ◆ **Effective partnering**



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Tips for Success

- ◆ **Know our process**
 - AE Contracting Reg (EP 715-1-7) found at www.usace.army.mil/inet/usace-docs/eng-pamphlets/ep.htm
- ◆ **Check our contracting website for solicitations:**
www.lrh.usace.army.mil/ct
- ◆ **Pay close attention to FEDBIZOPPS**
 - The single government point of entry for federal government procurement opportunities over \$25K
- ◆ **AE-Form 255 should be direct and concise**
- ◆ **Too many subs can hurt**
- ◆ **Talk to our contract specialists if you have questions**



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For Contract Information

Sandra King
Chief, Contracting Division

(304) 399-5619

Vacant
Regional Contracting

(304) 399-5623

Janet Edwards
A-E & Construction Contracts

(304) 399-5040

Mary Newman
Small & Disadvantaged Business

(304) 399-5228



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Visit our website at...
www.lrh.usace.army.mil/ct

**Visit Contracting
Division's
Homepage for
up-to-the minute
contracting
news and
solicitations.**

The screenshot shows the homepage of the LRH Contracting website. At the top, there is a navigation bar with links: Home, What We Do, Information, News, and Organization. Below this, a banner reads "Welcome to the US Army Corps of Engineers Huntington District". The main content area is divided into two columns. The left column contains a list of links: LRH Contracting, Organization, Information, News, Sm. & Dis. Business, Regulations, Ad. Solicitations, Bid Results, and Award Results. The right column features a section for Sandra King, Chief, Contracting Division, with her phone number (304) 399-5619. To the right of her name is a circular graphic with the text "Contracting in the New Millennium" and "Customer Service, High Performance & Partnering". Below this, there is a list of services and their phone numbers: Engineering & Construction (304) 399-5040, Operations & Support (304) 399-5623, Solicitation Info. (304) 399-5736, Small Business (304) 399-5228, and Fax (304) 399-5281 & (304) 399-5738. At the bottom, there is a "Links" section with links to Solicitation Printing, Software, FAQs, TSN Links, and TSN Home.

Home What We Do Information News Organization

Welcome to the US Army Corps of Engineers
Huntington District

LRH Contracting
Organization
Information
News
Sm. & Dis. Business
Regulations
Ad. Solicitations
Bid Results
Award Results

LRH [Contracting] [Organization] [LRH Home]

Sandra King
Chief, Contracting Division
(304) 399-5619

Contracting in the New Millennium
Customer Service, High Performance & Partnering

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Operations & Support (304) 399-5623
Solicitation Info. (304) 399-5736
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Links: [Solicitation Printing](#) [Software](#) [FAQs](#) [TSN Links](#) [TSN Home](#)



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Other Contracting Sites

- ◆ **Great Lakes & Ohio River Regional A-E Contracts:**
www.lrd.usace.army.mil/constrpt/allview.asp
- ◆ **FEDBIZOPPS:** www.fedbizopps.gov
- ◆ **Central Contractor Registration:** www.ccr2000.com
- ◆ **Small Business Administration:** www.sba.gov
- ◆ **How to obtain consideration for A-E contracts:**
www.hq.usace.army.mil/CEMP/E/ES/ACASSWEB/index.htm
- ◆ **SF-254 and SF-255:** www.gsa.gov/forms/contract.htm



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**The world's
premier public
engineering
organization
responding to
our nation's
needs in peace
and war.**